

MATACHANA and KIMS announce a strategic alliance within the hospital sector in the Republic of Argentina

MATACHANA and KIMS join their leading positions in the hospital sector to bring customers better service and a complete range of global solutions in the infection control field.

Press Release - 20th March 2024

Barcelona, Barcelona, Spain and Buenos Aires, Argentina - Since the beginning of the 90's, MATACHANA, with direct presence in the country since 1991 and KIMS, founded in Buenos Aires in 1993, treasure a long and broad experience within the hospital and industrial sectors in Argentina. These sectors are constantly and dynamically evolving, which creates new challenges and forces us to adapt, in order to provide the best services and solutions to our customers. The alliance between MATACHANA and KIMS is a sign of the will of both companies to further expand the application of their knowledge, experience and products in the Argentinean market.

This strategic partnership allows the best of KIMS and MATACHANA's product lines, distribution and services to be leveraged bilaterally and globally. KIMS will focus on the exclusive distribution of MATACHANA sterilizers, washer-disinfectors and the full range of MATACHANA products in Argentina, including the technical service, to the extensive installed base of equipment currently in operation.

MATACHANA, founded in 1962, is a second generation family business, manufacturer of a wide range of **disinfection and sterilization equipment** with direct presence in the Spanish, French, German, Italian, Portuguese and Indonesian markets and with a network of distributors in more than 120 countries. "We are very proud of the alliance signed with KIMS for the Argentinean market because it will reinforce our already extensive direct presence of more than 30 years, providing national coverage whilst extending our brand and prestige," stated Manuel Matachana, CEO of MATACHANA.

KIMS SRL is an Argentinean company founded in 1993 dedicated to the research, development, manufacture and marketing of **sterilization consumables** for healthcare. Its main products are **packaging, containers and chemical & biological indicators for sterilization**, with a strong presence in Argentina and in the international market. "This alliance generates great expectations and we are sure it will increase MATACHANA's presence in the Argentinean market, strengthening both companies", declared Alexis H. Theriano, CEO of KIMS SRL.

The combination of quality-oriented design, attention to customer needs and a philosophy of service excellence has enabled this strategic alliance between MATACHANA and KIMS to achieve their goal.

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