

MATACHANA and KEN HYGIENE SYSTEMS A/S announce a strategic alliance in the international Healthcare market

The European family owned companies, MATACHANA and KEN HYGIENE SYSTEMS A/S, are pleased to announce that they have renewed their global strategic alliance in the international Healthcare market, combining MATACHANA's global position internationally and KEN's world class instrument washer disinfectors.

July 31, 2020

Barcelona, Odense – July 31st 2020 - In continuation of our previous alliance signed between MATACHANA and KEN in year 2015 both companies have renewed and extended the strategic alliance.

In an ever-changing environment in corporate acquisitions in the Infection Control market, the family owned MATACHANA and KEN companies have decided to extend their strategic alliance to ensure a continuous product innovation to gain further market access.

The MATACHANA and KEN strategic alliance is based on one side on an exclusive international distribution by MATACHANA in most of the world of the Instrument washer disinfectors manufactured by KEN, and on the other side on an industrial cooperation combining their production centers located in 6 sites and distributed in 4 countries: Spain, Denmark, Italy and Slovakia.

The MATACHANA company, founded in 1962, is a second-generation family owned company and manufacturer of steam and low temperature sterilizers. MATACHANA is a world class leader in sterilization technology for the Healthcare, Laboratory, Industry and Pharma applications, located in Spain, France, Germany, Italy, Malaysia, USA and Argentina. "The MATACHANA-KEN partnership is a powerful combination. The 80 years' experience of KEN in the washer disinfectant business together with the 60 years of MATACHANA's expertise in the world of sterilization and infection prevention will provide our customers in years to come with a world class concept in reprocessing of medical devices," says Juan Antonio Matachana, CEO of MATACHANA. "Our presence in more than 115 countries has already proven our relationship with KEN to offer our customers the best solutions in infection prevention in an ever-changing environment".

KEN, founded in 1941, is a manufacturer of instrument washer disinfectors and bedpan washers and front runners in Scandinavia. "We are happy to renew this long-standing alliance with MATACHANA in the Healthcare market, as it shows the market our commitment and the capability of two European companies bringing along common objectives: expertise, innovation, quality and shared values in a challenging environment," says John Veje Olesen, CEO of KEN HYGIENE SYSTEMS. "We strongly believe in our mission: customer satisfaction through high end innovative and sustainable hygiene solutions. Our shared values and missions

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of our companies match in a perfect combination”.

Both MATACHANA and KEN have supplied, installed and are currently maintaining equipment and complete RUMED projects in thousands of hospitals worldwide. Our European solutions are exported all over the world and we are proud to show the Infection Control market in the Healthcare sector that such combination in effort and quality driven solutions can be done between family businesses with shared values and a long tradition for product innovation.

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